



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.



Southland Regional
Association of REALTORS®

Commercial Day 2021

Tuesday, September 14, 2021

Time: 8:30 AM – 12:30 PM



Arnie Garfinkel
All Star Group, Inc.



Brian J. Hatkoff, CCIM, CRS,
Realtor
HATKOFF INVESTMENTS



Art Pfefferman
Senior Managing Director,
Coldwell Banker Commercial



Filip Crispino, Realtor,
KW Calabasas



Gina Uzunyan, CCIM
Koenig Properties
2016 President of SRAR
2019 Realtor of the Year SRAR



Pete Muffoletto, CPA
Muffoletto & Company



Bob Khalsa, CCIM
President & Broker
United America Realty.



Yair Haimoff, SIOR
Executive Managing Director
Spectrum Commercial Real
Estate, Inc.

AGENDA:

- I. Welcome & Opening Remarks: (9:00am - 9:10am) – Arnie Garfinkel**
- II. Commercial Real Estate: Roadmap for Residential Agents (9:10am – 9:55am) - Brian Hatkoff, Art Pfefferman and Filip Crispino**
- III. Legislative Update: (9:55am – 10:25am) – Gina Uzunyan**
- IV. Commercial Tax Issues as We Emerge from COVID: (10:25am – 11:10am) – Pete Muffoletto, CPA**
- V. SRAR – Member Benefits Highlights Presentation: (11:10am – 11:20am) - Kit Young, SRAR, Marketing Manager**
- VI. New Due-Diligence Post-COVID-19: (11:20am – 11:50am) - Bob Khalsa and Yair Haimoff**
- VII. Closing remarks followed by virtual networking: (11:50am – 12:30pm) – Arnie Garfinkel**

RSVP: SRAR.com/CIDAY2021

Email Questions to: CIDAY2021@srar.com